

## ACCOUNT MANAGER

### ROLE

To build and manage a sales pipeline through energy consultants in the I&C market.

### YOU...

- Live our company values, being **PASSIONATE, PIONEERING** and **TRUSTED**
- Get a buzz from working with energy
- Are goal driven and love a challenge
- Build and maintain relationships well
- Enjoy being rewarded for exceeding targets

### EXPERIENCE...

#### ESSENTIAL

- B2B Account Management or Business Development experience
- Full driving licence
- Strong energy industry knowledge

#### Including...

- fixed I&C electricity supply contract options
- price build up
- consumption variation management
- customer credit requirements
- industry processes such as MOP/DC appointments
- new connections
- change of tenancy

#### DESIRABLE

- Knowledge of flexible electricity supply contracts

#### Including...

- price build up
- trading options
- consumption variation management
- reconciliations
- customer budget
- forecasting

### THINK YOU'VE GOT WHAT IT TAKES?



Contact us at [careers@brytenergy.co.uk](mailto:careers@brytenergy.co.uk)

